

Doyle Oil - Customer Spotlight

Off to a Fast, Clean Start

It's not unusual to hear about a vehicle maintenance business adding Sage Oil Vac to its equipment fleet, but increasingly Oil Vac is there from the start, as was the case with Doyle Oil.

Started in June 2009 in Burlington, Mass., Doyle Oil provides on-site oil change service for individual vehicles and business fleets in Burlington and the surrounding region. Owner and operator Chris Doyle said with oil change service being a highly competitive business, his mobility and focus on the oil change gives him a competitive advantage.

"Because people can get an oil change so many different ways, I strive to provide ultimate convenience to my clients," said Doyle. "Feedback from my clients is that quick lube places try to up-sell you on a bunch of different services and the client never knows if they really need it.

"Meanwhile, garages and dealers don't have the time to get you in and out quickly," he continued. "The best part of this business is when a customer says, 'wait, you will come to my home or office and do it? I don't have to have to go anywhere?' I always laugh a little. Leaving a customer who is both impressed, as well as satisfied, makes me equally satisfied."

Doyle Oil gets it done with a skid-mounted Oil Vac system carried in the back of an enclosed trailer. The model 20363 features one 60-gallon used oil tank, two 30-gallon new oil tanks, a 6-horsepower gas compressor and 25-foot hoses. Standard features include a pistol grip quart meter, barrel straw, fresh fluid filter, Filter Stinger™, Used Filter Receptacle™ and a rear mounted control panel for easy operation.

Doyle discovered Oil Vac during an internet Google search for oil change equipment prior to launching his business. "I had looked at several other systems that were more expensive, and they didn't seem to be as well thought out and simple to use as the Sage system," he said.

Doyle was impressed with the amount of equipment he could get for the price, as well as what he wasn't required to purchase. "I wasn't required to buy a van or trailer as part of the purchase price," he said. "The fact that it all runs off of an air compressor, rather than pumps, means there is less chance of anything failing."



Versatility is another bonus. "This equipment has allowed me to service vehicles as big as International trucks requiring 30 quarts of oil, to things as small as lawnmowers and motorcycles," he said.

On top of all that, Doyle said his Oil Vac turns heads when he rolls up to a service location. "The presentation alone of the equipment is terrific. I have had many people – clients as well as shop owners – give me compliments on the 'rig.'"

Still, it is speed, convenience and cleanliness that ultimately wins repeat business.

"Using the metered gun as opposed to pouring in five quarts of oil saves a lot of time as well as having less risk of any oil dripping or dropping an open quart," said Doyle. "Using the suction tubes from the waste pan is the same situation. There's no fussing with pouring waste oil. The Sage Oil Vac system keeps the new and used oil contained all the way through the process."

That translates to better service for clients, and better business for Doyle Oil.

"Time is money, for both the company and the client. The faster I am done, the more vehicles I can service. The faster their vehicles are done, the faster they are back on the road to make deliveries, drive the kids to soccer, or go wherever they need to go," said Doyle. "Providing a trusted service coupled with time saving convenience and being personable to the clients is what sets Doyle Oil apart from all the rest."

Heavy Equipment News - Featured Products

Fuel/Lube Truck Bed on 2009 Sterling Chassis

- (1) 180 gallon tank for used oil
 - (1) 180 gallon fresh oil tank with tank heater
 - (2) 120 gallon fresh fluid tanks
 - (1) 120 gallon epoxy-lined fresh fluid tank
 - 1000 gallon diesel delivery tank including remote emergency shut off
 - 40 CFM Recip compressor driven hydraulically
 - Patented Sage Oil Vac system of pressure and vacuum
 - Dual Reel Cabinets with roll up doors
 - Used Filter Receptacle
 - 50' spring retractable hose reels
 - 120# grease package
 - Outside work lights and cabinet lights
 - Underbody storage boxes
- List Price: \$137,000**
Discounted price \$99,756



Lube Truck Bed

- (2) 60 gallon fresh fluid tanks
 - (1) 60 gallon epoxy-lined tank
 - (1) 60 gallon used fluid tank
 - 80 CFM rotary screw underbed compressor
 - 25' hoses with spring retractable hose reels
 - 5/8" x 50' air hose reel
 - Patented Used Filter Receptacle
 - Patented Filter Stinger
 - Rear-mounted Control Panel
- Discounted Price \$29,870**



11256 Lube Trailer

- (1) 250 gallon used oil tank
 - (1) 250 gallon fresh oil tank
 - (4) 80 gallon fresh fluid tanks
 - 10 HP Diesel air compressor
 - Reel cabinet with swing out doors
 - 25' spring retractable hose reels
 - 17 gallon drain pan
 - Used Filter Receptacle™
 - Filter Stinger™
 - 120# 50:1 grease package
 - 2006 Trailer model
- List Price: \$30,275**
Discounted Price \$23,760



11256 Lube Trailer

- (1) 250 gallon used oil tank
 - (1) 250 gallon fresh oil tank
 - (4) 80 gallon fresh fluid tanks
 - 13 HP Gas air compressor
 - Reel cabinet with rollup doors
 - 50' spring retractable hose reels
 - 17 gallon drain pan
 - Used Filter Receptacle™
 - Filter Stinger™
- List Price: \$34,110**
Discounted Price \$29,890



21120 Lube Skid

- (1) 120 gallon used oil tank
 - (4) 60 gallon fresh oil tanks
 - 25' spring retractable hose reels
 - 8 HP gas air compressor
 - Used Filter Receptacle
 - Filter Stinger
 - Barrel Straw
 - Rear-mounted Control Panel
- List Price: \$16,780**
Discounted Price \$14,990



21080 Lube Skid

- (4) 30 gallon new fluid tanks
 - (1) 80 gallon used fluid tank
 - 50' spring retractable hose reels
 - 8 HP gas air compressor
 - Used Filter Receptacle
 - Filter Stinger
 - Barrel Straw
 - Rear-mounted Control Panel
- List Price: \$13,980**
Discounted Price \$12,980



20363 Lube Skid

- (2) 30 gallon new fluid tanks
 - (1) 60 gallon used fluid tank
 - 6 HP gas air compressor
 - Used Filter Receptacle
 - Filter Stinger
 - Barrel Straw
 - 25' spring retractable hose reel.
- List Price: \$8,850**
Discounted Price \$8,230



20080 Lube Skid

- (1) 80 gallon used fluid tank
 - (1) 80 gallon fresh fluid tank
 - 25' spring retractable hose reels
 - 6HP gas air compressor
 - Used Filter Receptacle
 - Filter Stinger
 - Barrel Straw
- List Price: \$7,860**
Discounted Price \$6,980



Ag News

New Dealers

Sage Oil Vac Lube Equipment can be found in the following dealerships across the country. Call or visit your nearest dealer to purchase Sage Oil Vac's money saving Lube Equipment.

Quality Implement

Munday, TX
940-422-4534

Frederick, OK
580-335-5541

Rotan, Tx
325-735-2252

Seymour, TX
940-888-3104

Burkburnet, TX
940-569-1483

Abilene, TX
325-773-2788

Stamford, TX
325-692-2255

Tulsa New Holland

Tulsa, OK
918-438-5665
800-759-4554

Upstate Sales Ent.

Jeffrey Stregiel
Skaneateles, NY
315-685-5036

Able Equipment

999 Poison Spider Road
Mills, WY
888-868-2253

Texas Air Hydraulic

251 S. Eastman Road
Longview, TX
800-256-4413

American Implement

Scott City, KS
800-779-7244

Garden City, KS
800-475-4114

Hugoton, KS
800-544-9833

Ulysses, KS
800-356-3460

Wind Industry News

Gear Oil Exchange System cleans up new oil with CC Jensen Filtration Unit

With the tolerances on wind turbine gearboxes getting closer and closer, the need to make sure new gear oil is absolutely clean has never been greater. With that in mind Sage Oil Vac's Gear Oil Exchange System comes standard with the high-performance CC Jensen Filtration Unit.

The CC Jensen Filtration Unit has a 3-micron absolute filter with a high dirt-holding capacity and a cellulose-based filter insert that removes particles, retains oil degradation products (oxidation resin/sludge, varnish), and absorbs dissolved/emulsified and free water from oil. Installed on the Sage Oil Vac Gear Oil Exchange System, the CC Jensen unit can be operated overnight to filter new oil 2-3 times and achieve ISO-approved cleanliness levels.

Sage Oil Vac chose the CC Jensen Filtration Unit after several months of comprehensive research on available systems.

"CC Jensen is a market leader in oil filtration systems for wind turbines with more than 15 years experience in the industry," said Phil Seidenberger, Sage's Vice President of Product Development. "Our customers know the unit is high quality and that it works."

Built around Sage Oil Vac's innovative vacuum technology, the Gear Oil Exchange System provides safe, fast and clean fluid changes on gearboxes hundreds of feet above the ground. Standard operating features include a fluid flush system, a heating system, 110% secondary containment pan, Barrel Straw and an air compressor.

