



We think Sage Oil Vac is a great company with great equipment, but it's always nice when someone else says it — especially when that "someone" represents a top of the line company like Nixon Power Services.

"Nixon Power currently uses six (Sage Oil Vac) oil change trailers to change oil in customer generator sets," said Chuck Cameron, Nixon Power Services Vice President of Aftermarket Operations. "Sage Oil Vac is a great company with great equipment."

All six Sage trailers used by Nixon Power are the Preventative Maintenance 1C5H-3 model — one of Sage Oil Vac's most popular models. Its tandem-axle design works well for off-road maintenance jobs.

Headquartered in Nashville, Tennessee, Nixon Power has boasted several solution-based offerings like design, installation and maintenance for power systems since 1914. Today, they reach customers in 13 states from five branch locations in the Southeast and Mid-Atlantic regions. Nixon Power discovered Sage Oil Vac products while they were visiting a fellow Kohler industrial

generator distributor. After receiving their first Sage trailer, they worked with Sage to customize it to better meet their needs.

"We might use Sage trailers for a single job in a day or we schedule a week-long route where a tech travels to perform work at remote sites," Cameron explained. "Before we ramped up to purchase a trailer for each servicing branch, several locations would share one trailer."

The 1C5H-3 trailer features two fresh product tanks and one used oil tank, this trailer works great for oil changes and antifreeze top offs. The open trailer design also optimizes load conditions, tongue weight and axle weight for a safer transport to your jobsite.

"We always want to make sure that our customers are comfortable running their new Sage Oil Vac equipment before we leave," said Chance Castillo, Sage Oil Vac Midwest Territory Manager. "With Nixon Power's staff of 70 technicians, this could have presented a bit of a training challenge. Luckily, they have a new-process trainer on staff, so we just needed to train him and he ensured everyone else received proper Sage equipment education."

"Sage has been nothing but accommodating with the requests we have made," Cameron said. "Training time has been minimal and (we like) the large tank capacities and the ease of use. We plan to purchase additional trailers as we continue to grow our services and also expand locations."

For more information about Nixon Power Services and their services, visit Nixonpower.com.

